



PRODUCT DATA SHEET: PLUS ONE—SALES

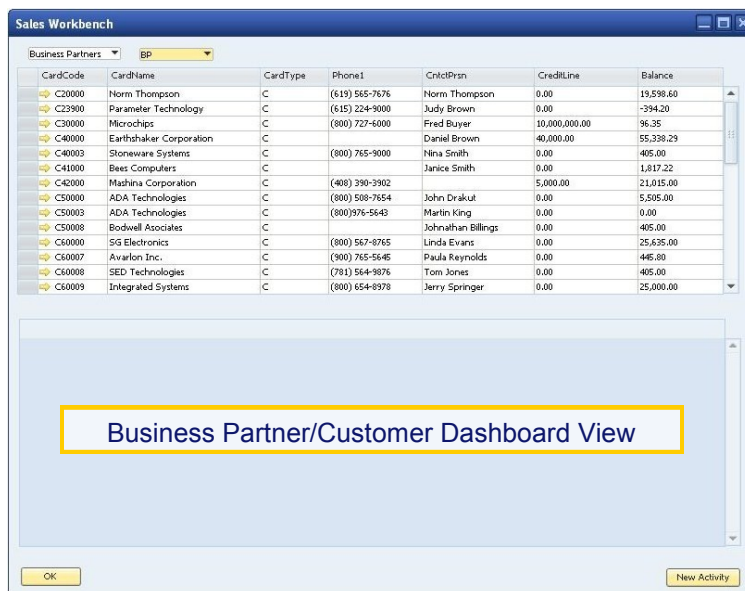
Plus One—Sales provides extended visibility into all sales cycles, all from within SAP Business One. Plus One—Sales enables users to view all opportunities, business partners, quotes, and activities, from the Sales Workbench, so to keep up-to-date on the sales process. Users can also generate and send out mass emails regarding the latest promotions to bring in more business.

PRODUCT OVERVIEW:

Getting a prospect to “the close” is never an easy task. It involves several key factors, which could be different for each and every prospect. As such, staying on top of your sales activities is essential to the long term viability of your business. Fortunately, with *Plus One—Sales*, getting and staying on top, just got easier.

Here’s what *Plus One—Sales* will do for you:

- ⇒ **Better Visibility**—for management to see all the various sales activities their company is engaged in
- ⇒ **Enhanced sales workbench**—which allows users a detailed view all opportunities, Business Partners, quotes, and activities, with drill-down capabilities
- ⇒ **Keep up-to-date**—on all prospects, suspects, and customers, regardless of what stage in the sales cycle each is in.
- ⇒ **Create mass emails**—regarding latest promotions to selected business partners and prospects so to bring in more business.



CardCode	CardName	CardType	Phone1	CrtctPrsn	CredtLine	Balance
C20000	Norm Thompson	C	(619) 565-7676	Norm Thompson	0.00	19,598.60
C23900	Parameter Technology	C	(615) 224-9000	Judy Brown	0.00	-394.20
C30000	Microchips	C	(800) 727-6000	Fred Buyer	10,000,000.00	96.35
C40000	Earthshaker Corporation	C		Daniel Brown	40,000.00	55,339.29
C40003	Stoneware Systems	C	(800) 765-9000	Nina Smith	0.00	405.00
C41000	Bees Computers	C		Janice Smith	0.00	1,817.22
C42000	Mashina Corporation	C	(408) 390-3902		5,000.00	21,015.00
C50000	ADA Technologies	C	(800) 508-7854	John Drakut	0.00	5,505.00
C50003	ADA Technologies	C	(800) 976-5642	Martin King	0.00	0.00
C50008	Bodwell Associates	C		Johnathan Billings	0.00	405.00
C50000	ISG Electronics	C	(800) 567-8765	Linda Evans	0.00	25,635.00
C50007	Avarton Inc.	C	(800) 765-5645	Paula Reynolds	0.00	405.00
C50008	SED Technologies	C	(781) 564-9876	Tom Jones	0.00	405.00
C50009	Integrated Systems	C	(800) 654-9878	Jerry Springer	0.00	25,000.00

Business Partner/Customer Dashboard View

FOR MORE INFORMATION ON PLUS ONE—SALES, OR ANY OF OUR OTHER ADD-INS TO SAP BUSINESS ONE, CONTACT US TODAY

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